

# MRP Price List

April 15, 2016



## EKORNES LEATHERS

All our leather types and colors are deep-dyed. Some colors have been enhanced with a two-tone effect. Color nuances are normal and to be expected. Leather absorbs moisture and breathes. Color changes will occur with time, as a result of use and the effects of sunlight.

### ABOUT LEATHER

Leather is a beautiful, vibrant and durable upholstery material. The play of color in the leather and the natural markings make each piece of furniture unique. Ekornes® buys upholstery leather from leading tanneries throughout the world. Our hide selection process, overseen by our own inspectors, utilizes the most stringent international quality control standards.

### BATICK

A corrected through-dyed, pigmented and grain embossed upholstery leather, which has had most of its natural marks removed. A protective layer of lacquer allows spills to be easily removed. Easy to clean and attractively priced, Batick is a popular choice for those who want a more resilient leather.

### CORI

Cori is a corrected, pigment improved and grain embossed upholstery leather. Cori has a substantial body and a distinct pebbled grain. Most of its natural marks are removed. Cori has a tip-shine which adds depth and character to the surface. Some colours have two-tone/ tone on tone-effect. A protective layer of lacquer simplifies cleaning. Cori is a wise choice if you want leather with excellent utilisation properties, a robust structure and an exclusive look.

### PALOMA

An through-dyed upholstery leather with a combination of dyes and pigments in the finish. Paloma has a natural grain pattern and visible natural marks. The light finish improves the leather's physical properties and yields a more uniform color. With its rich, luxurious feel, Paloma is the preferred choice of those who want a soft, authentic look in a leather that breathes well.

### NOBLESSE

Noblesse is the most exclusive leather quality offered by Ekornes. It is a full grain semi-aniline, which means that it is dyed all the way through and has only a thin protective topcoat. This allows the leather to keep the natural softness and lustre that characterises a first-class furniture leather. A natural material like Noblesse retains its original grain and structure. Minor color nuances and skin blemishes may also occur. Such individual details could lead to slight variations in different parts of the furniture cover. Although the topcoat provides a measure of protection, Noblesse is the most delicate of the leather qualities that Ekornes uses. It absorbs moisture easily, and is more vulnerable to wear and tear, heat, sunlight, spills and perspiration. Regular maintenance is important to keep its attractive appearance.

## EKORNES FABRICS

All our fabrics are supplied from environmentally accredited mills and are completely recyclable. They are all fire retardant and meet all government regulations. Fabrics are available on all Ekornes and Stressless products and meet or exceed 40,000 Martindale cycles and meets all ecological production processes. Color changes will occur with time as a result of use and the effects of sunlight.

### VERONA

Classified as a Velvet with a deep pile. It is Spanish Mill and meets 90,000 Martindale cycles.

### LUNA

Classified as a Chenille polyester which meets 50,000 Martindale cycles.

### OCEAN

Classified as a woven Boucle fabric which meets 40,000 Martindale cycles.

### SIENA

Classified as a tightly woven blended fabric which meets 95,000 Martindale cycles.

### DINAMICA

Classified as a Microdenier. It is an Italian Mill and meets 90,000 Martindale cycles.

### CALIDO

Classified as a Wool Felt. It is an Italian Mill and meets 80,000 Martindale cycles.

### CROCUS

This durable and strong fabric from the Czech Republic is 100% polyester. It meets 90,000 Martindale cycles.

### IRIS

Classified as a woven Italian Boucle fabric which meets 70,000 Martindale cycles.

### KARMA

This durable and strong fabric from the China is 100% polyester. It meets 75,000 Martindale cycles.

### SILVA

Classified as a Norwegian Wool fabric. It meets 100,000 Martindale cycles.

### UMBRA

Classified as a Belgium velour. It meets 80,000 Martindale cycles.

**ULTRASUEDE** (NOTE: Only available on products produced in Morganton, NC)

Classified as a Japanese Microfibre. It meets 200,000 Martindale cycles.

**LEATHER GUIDE**

BATICK		PALOMA		NOBLESSE	
No.	Color	No.	Color	No.	Color
093 04	Latte	094 01	Henna	096 12	Grey
093 09	Mole	094 03	Funghi	096 19	Black
093 11	Snow	094 04	Khaki	096 21	Sand
093 13	Cream	094 14	Vanilla	096 22	Dark Brown
093 19	Black	094 15	Light Grey	096 24	Brown
093 55	Burgundy	094 16	Metal Grey	096 34	Tigereye
093 62	Cilli Red	094 18	Oxford Blue	096 66	Amarone
093 79	Grey	094 19	Black		
093 85	Brown	094 20	Beige		
		094 21	Sand		
		094 29	New Forest		
		094 34	Chocolate		
		094 42	Copper		
		094 56	Clementine		
		094 58	Cherry		
		094 61	Tomato		
		094 71	Sparrow Blue	01	Natural
		094 74	Indigo	02	Teak
		094 80	Rock	03	Brown
		094 84	Taupe	04	Oak
		094 88	Chestnut	05	Black
		094 91	Summer Green	06	Walnut
		094 92	Aqua Green	11	Wenge
		094 94	Olive		

CORI	
No.	Color
091 02	Vanilla
091 04	Khaki
091 09	Mole
091 19	Black
091 20	Beige
091 23	Tan
091 37	Fog
091 45	Passion
091 49	Mustard
091 66	Amarone
091 70	Blue
091 85	Brown
091 90	Green
091 93	Petrol

Wood Samples	
No.	Color
01	Natural
02	Teak
03	Brown
04	Oak
05	Black
06	Walnut
11	Wenge

PER SQ METER	LEATHER		
BATICK m² 160	PALOMA m² 195	CORI m² 220	NOBLESSE m² 270

NOTE: Cut leather can be purchased by the square meter.

PER SQ METER	FABRIC
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NOTE: Cut fabric (39" x 55") \$125 per meter.

NOTE: Dinamica fabric \$250 per meter.

**FABRIC GUIDE**

KARMA		CALIDO		SIENA	
No.	Color	No.	Color	No.	Color
577 11	Light Grey	579 11	Light Grey	569 05	Mustard
577 12	Grey	579 16	Dark Grey	569 12	Grey
577 13	Charcoal	579 51	Orange	569 13	Charcoal
577 51	Orange	579 55	Pomerol	569 80	Beige
577 72	Dark Blue	579 78	Aqua	569 82	Dark Beige
577 78	Aqua	579 81	Light Beige	569 86	Brown
577 81	Light Beige	579 86	Brown		
577 82	Dark Beige	579 87	Light Brown		
577 90	Green	579 90	Green		
		579 92	Light Green		

CROCUS	
No.	Color
578 11	Light Grey
578 13	Charcoal
578 78	Aqua
578 86	Brown
578 87	Light Brown
578 93	Petrol

VERONA	
No.	Color
576 04	Khaki
576 09	Mole
576 16	Dark Grey
576 40	Gold
576 51	Orange
576 55	Pomerol
576 87	Camel

OCEAN	
No.	Color
568 01	White
568 09	Mole
568 11	Light Grey
568 13	Charcoal
568 82	Dark Beige
568 86	Brown
568 87	Camel

UMBRA	
No.	Color
580 13	Charcoal
580 66	Amarone
580 78	Aqua
580 80	Beige
580 82	Dark Beige

IRIS	
No.	Color
581 11	Light Grey
581 51	Orange
581 78	Aqua
581 80	Beige
581 81	Light Beige
581 82	Dark Beige

SILVA	
No.	Color
583 12	Grey
583 70	Blue
583 80	Beige
583 81	Light Beige
583 82	Dark Beige
583 90	Green

LUNA	
No.	Color
573 06	Stone
573 11	Light Grey
573 12	Grey
573 13	Charcoal
573 81	Light Beige

DINAMICA	
No.	Color
550 13	Charcoal
550 16	Dark Grey
550 21	Sand
550 60	Red
550 70	Blue
550 80	Beige
550 86	Brown
550 87	Camel

ULTRASUEDE (N.C. SOFAS ONLY)	
No.	Color
586 02	Blush
586 04	Doe
586 06	Stone
586 10	Sand
586 09	Graphite
586 11	French Grey
586 13	Charcoal
586 12	Pewter
586 18	Slate Blue
586 19	Black Onyx
586 21	Chablis
586 25	Platinum
586 32	Chamios
586 33	Elephant
586 34	Beaver
586 35	Coffee Bean
586 74	Indigo
586 78	Real Teal
586 80	Sahara
586 81	Bisque
586 82	Doeskin
586 84	Taupe
586 85	Wine & Roses
586 86	Brownstone
586 87	Maple Wood



Base: Aluminum

Chair: W: 30 1/4" H: 43 1/4" D: 30 1/4"

Seat height: 17"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® James - Aluminum Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1503310	James Chair	Aluminum	\$1,996	\$2,156	\$2,316	\$2,396	\$2,876
1503313	James Otto	Aluminum	\$749	\$809	\$869	\$899	\$1,079
1503315	James Chair & Otto	Aluminum	\$2,495	\$2,695	\$2,895	\$2,995	\$3,595



Base: Wood

Chair: W: 26" H: 45" D: 27 1/4"

Seat height: 16 1/2"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® James - Wood Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1502310	James Chair	Wood	\$1,836	\$1,996	\$2,156	\$2,236	\$2,716
1502313	James Otto	Wood	\$689	\$749	\$809	\$839	\$1,019
1502315	James Chair & Otto	Wood	\$2,295	\$2,495	\$2,695	\$2,795	\$3,395

### Wood Colors:

- 01 Natural
- 02 Teak
- 03 Brown
- 04 Oak
- 05 Black
- 06 Walnut
- 11 Wenge



Base: Aluminum

Chair: W: 30 1/4" H: 43 1/4" D: 30 1/4"

Seat height: 17"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® John - Aluminum Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1505310	John Chair	Aluminum	\$1,996	\$2,156	\$2,316	\$2,396	\$2,876
1505313	John Otto	Aluminum	\$749	\$809	\$869	\$899	\$1,079
1505315	John Chair & Otto	Aluminum	\$2,495	\$2,695	\$2,895	\$2,995	\$3,595



Base: Wood

Chair: W: 26" H: 45" D: 27 1/4"

Seat height: 16 1/2"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® John - Wood Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1504310	John Chair	Wood	\$1,836	\$1,996	\$2,156	\$2,236	\$2,716
1504313	John Otto	Wood	\$689	\$749	\$809	\$839	\$1,019
1504315	John Chair & Otto	Wood	\$2,295	\$2,495	\$2,695	\$2,795	\$3,395

### Wood Colors:

- 01 Natural
- 02 Teak
- 03 Brown
- 04 Oak
- 05 Black
- 06 Walnut
- 11 Wenge



Base: Aluminum

Chair: W: 30 1/4" H: 43 1/4" D: 30 1/4"

Seat height: 17"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® Michael - Aluminum Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1513310	Michael Chair	Aluminum	\$1,996	\$2,156	\$2,316	\$2,396	\$2,876
1513313	Michael Otto	Aluminum	\$749	\$809	\$869	\$899	\$1,079
1513315	Michael Chair & Otto	Aluminum	\$2,495	\$2,695	\$2,895	\$2,995	\$3,595
1513004	Uni Headrest alu-base	Aluminum	\$185	\$195	\$205	\$215	\$235



Base: Wood

Chair: W: 26" H: 45" D: 27 1/4"

Seat height: 16 1/2"

Ottoman: W: 21 1/4" H: 16 3/4" D: 13 3/4"

## Stressless® Michael - Wood Base

Item no.	Model	Base Type	Fabric	Batick / Dinamica	Paloma	Cori	Royalin
1512310	Michael Chair	Wood	\$1,836	\$1,996	\$2,156	\$2,236	\$2,716
1512313	Michael Otto	Wood	\$689	\$749	\$809	\$839	\$1,019
1512315	Michael Chair & Otto	Wood	\$2,295	\$2,495	\$2,695	\$2,795	\$3,395
1512004	Uni Headrest Wood-base	Wood	\$185	\$195	\$205	\$215	\$235

### Wood Colors:

- 01 Natural
- 02 Teak
- 03 Brown
- 04 Oak
- 05 Black
- 06 Walnut
- 11 Wenge



2-seater

W: 62 1/2" H: 32 1/4" D: 30"  
Seat height: 17 1/4"



3-seater

W: 85 1/2" H: 32 1/4" D: 30"  
Seat height: 17 1/4"

## Stressless<sup>®</sup> Julia

Item no.	Model	Fabric	Batick	Paloma Special	Paloma	Cori	Noblesse	
1500020	Julia 2-Seater	Wood	\$3,095	\$3,395	\$2,995	\$3,695	\$3,995	\$4,795
1500030	Julia 3-Seater	Wood	\$3,795	\$4,195	\$3,695	\$4,595	\$4,995	\$5,895
1500004	Julia Headrest	Wood	\$580	\$628	\$549	\$686	\$705	\$750
1501020	Julia 2-Seater	Aluminum	\$3,095	\$3,395	\$2,995	\$3,695	\$3,995	\$4,795
1501030	Julia 3-Seater	Aluminum	\$3,795	\$4,195	\$3,695	\$4,595	\$4,995	\$5,895
1501004	Julia Headrest	Aluminum	\$580	\$628	\$549	\$686	\$705	\$750

### Wood Colors:

- 01 Natural
- 02 Teak
- 03 Brown
- 04 Oak
- 05 Black
- 06 Walnut
- 11 Wenge

\*Paloma Special colors are Black, Chocolate, Light Grey and Sand



2-seater

W: 62 1/2" H: 32 1/4" D: 30"  
Seat height: 17 1/4"



3-seater

W: 85 1/2" H: 32 1/4" D: 30"  
Seat height: 17 1/4"

## Stressless<sup>®</sup> Michelle

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Item no.	Model	Fabric	Batick	Paloma Special	Paloma	Cori	Noblesse	
1510020	Michelle 2-Seater	Wood	\$3,095	\$3,395	\$2,995	\$3,695	\$3,995	\$4,795
1510030	Michelle 3-Seater	Wood	\$3,795	\$4,195	\$3,695	\$4,595	\$4,995	\$5,895
1510004	Michelle Headrest	Wood	\$580	\$628	\$549	\$686	\$705	\$750
1511020	Michelle 2-Seater	Aluminum	\$3,095	\$3,395	\$2,995	\$3,695	\$3,995	\$4,795
1511030	Michelle 3-Seater	Aluminum	\$3,795	\$4,195	\$3,695	\$4,595	\$4,995	\$5,895
1511004	Michelle Headrest	Aluminum	\$580	\$628	\$549	\$686	\$705	\$750

### Wood Colors:

- 01 Natural
- 02 Teak
- 03 Brown
- 04 Oak
- 05 Black
- 06 Walnut
- 11 Wenge

\*Paloma Special colors are Black, Chocolate, Light Grey and Sand





Soft Ottoman Medium  
(M), W:20.9" H:17.3" D:19.3"

Soft Ottoman Large  
(L), W:25.2" H:17.3" D:27.6"

## Stressless® Soft Ottoman

Item no.	Model	Batick	Paloma Specials*	Paloma	Cori	Noblesse
5241000	Medium Ottoman Soft	850	760	950	1000	1100
5241001	Large Ottoman Soft	950	840	1050	1100	1250

\*Paloma Special colors are Black, Chocolate, Light Grey and Sand



Modern Ottoman Medium  
(M), W:20.1" H:17.3" D:15.7"

Modern Ottoman Large  
(L), W:23.6" H:17.3" D:23.6"

## Stressless® Modern Ottoman

Item no.	Model	Batick	Paloma Specials*	Paloma	Cori	Noblesse
5240000	Medium Ottoman Modern	850	760	950	1000	1100
5240001	Large Ottoman Modern	950	840	1050	1100	1250

\*Paloma Special colors are Black, Chocolate, Light Grey and Sand



Double Ottoman,  
W:47.0" - 60.5" H:17.3" D:24.0"



Oval Ottoman,  
W:35.4" H:18.5" D:19.0"



Duo Ottoman,  
W:24.0" H:17.3" D:13.4"

Duo Table,  
W:42.5" H:19.0" D:33.9"

## Stressless® Double Ottoman

Item no.	Model	Batick	Paloma Specials*	Paloma	Cori	Noblesse
2076002	Double Ottoman	1150	950	1250	1350	1650
5227013	Table	145	145	145	145	145
2076050	Double Ottoman & Table	1295	1095	1395	1495	1795

\*Batick Special Colors are Black, Brown, Burgundy, and Cream \*Paloma Special colors are Black, Chocolate, Light Grey and Sand

## Stressless® Oval Ottoman

Item no.	Model	Batick	Paloma	Cori	Noblesse
2234003	Oval Ottoman	1195	1295	1345	1445

## Stressless® Duo Table and Ottoman

Item no.	Model	Batick	Paloma	Cori	Noblesse
2285000	Stressless® Duo footstool	895	995	1045	1125
Note: Ottoman wood insert is available in all wood colors					
5279013----	Stressless® Duo table	1495	1495	1495	1495
Note: Table is available in all wood colors.					

## Stressless® Leather Care



Item no.	Model		
7900002	Stressless® Leather Care Kit,	250 ml	30
7900001	Stressless® Leather Care Kit,	100 ml	20
7900000	Stressless® Leather Care wipe kit		20

## Stressless® Fabric Care



Item no.	Model		
7900003	Stressless® Fabric Care kit		30

## Stressless® Enigma Table



W:35.4" H:17.3"

Item no.	Model		
5520013	Stressless Enigma Round table	895	

## Stressless® Urban Table



Urban Table Small  
W: 21.7" H: 18.9"



Urban Table Large  
W: 35.4" H: 18.9"

Item no.	Model		
05294013	Urban Table Small	595	
05295013	Urban Table Large	795	

## Ekornes® Pegasus Table

Item no.	Model	
5229013	Pegasus Table	1395

Available in all Wood Finishes

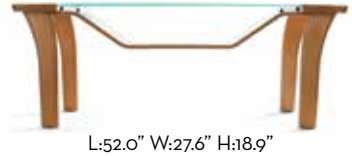


L:50.0" W:30.3" H:18.9"

## Ekornes® Windsor Table

Item no.	Model	
5226013	Windsor Table	1395

Available in all Wood Finishes



L:52.0" W:27.6" H:18.9"

## Stressless® Coffee Table

Item no.	Model	
5272013	Stressless Coffee Table	1,095



W:23.6" D:19.7" H:19.7"

## Stressless® Corner Table

Item no.	Model	
5225013	Corner Table	495

Available in all Wood Finishes



W:27.2" D:23.6" H:18.9"

## Stressless® Ellipse Table and Flexi Table

Item no.	Model	
5253013	Ellipse Table 2010	Available in all Wood Finishes 495
5270013	Flexi Table	1150



Flexi Table  
W:21.3" D:16.9" H:21.7"-27.6"

Ellipse Table  
W:15.0" D:19.3" H:21.3"-29.1"

## Stressless® Style

Item no.	Model	
5522013	Style sofatable White top Rectangular	525
5522014	Style sofatable Cream top Rectangular	525
5522015	Style sofatable Black top Rectangular	525
5522010	Style sidetable White top Round	355
5522011	Style sidetable Cream top Round	355
5522012	Style sidetable Black top Round	355



Stressless Style Sofa Table (Rectangle)  
W:53.9" H:18.5" D:23.6"

Stressless Style Side Table (Round)  
W:21.7" H:20.5"



Otello Ottoman  
W:39.4" H:17.7" D:19.7"

## Stressless® Otello Ottoman

Item no.	Model	Batick	Paloma	Cori	Noblesse
1508001	Otello Ottoman Wooden Legs	895	995	1045	1125
1509001	Otello Ottoman Aluminum Legs	895	995	1045	1125

## POLICIES

### **Orders:**

The dealer must sign all orders sent into Ekornes. Fax orders to 800 Ekornes.

### **Terms and Pricing:**

Payment terms are Net 30 days. All prices are coded in US dollars and are subject to change.

### **2016 Landed Prices:**

All prices in the 2016 price list include freight to destinations within the lower 48 states and all Canadian Territories. All prices are landed door-to-door to dealers' location. We do not offer drop shipments directly to consumers. Freight charges for destinations outside above mentioned area will be the responsibility of the dealer and Ekornes will pay for freight to the border or ocean port of the dealer's choice. For shipments for destinations outside United States, the dealers will be responsible for all brokerage charges, duty and other additional charges that may occur. Ekornes will choose all freight carriers. If dealer specifies other carrier, then the dealer will be responsible for all freight charges on a COD basis. In this case no price adjustments or freight refunds will be issued.

### **Return Policy:**

No returns unless authorized by Ekornes. Returns will only be authorized for merchandise which was incorrectly shipped by Ekornes. No returns will be accepted without original packaging material and box.

### **Freight Damage:**

If there are visible signs of freight damage, please do not refuse the shipment. Please sign the shipping documents, "Subject to Inspection". Notify Ekornes immediately.

### **Claims:**

Dealer is responsible for claims and services for their consumers. Any claim issues coming from a consumer should be directed towards the selling dealer. Ekornes will not handle claims coming directly from consumers. Only in cases where the dealer no longer exists will a consumer claim be handled directly by Ekornes.

### **MRP (Minimum Retail Price) Policy:**

Please visit [www.getstressless.com](http://www.getstressless.com) for all current policies.

### **Ekornes Policies:**

For a full list of Ekornes corporate policies, please contact your sales representative.

## POLICIES

### **Wrong Merchandise:**

The order confirmation is an important tool to uncover order mistakes. Ekornes insists that dealer thoroughly review every order confirmation for accuracy. If a mistake is on an order confirmation, the dealer must contact Ekornes immediately. Uncorrected order confirmations will be processed, shipped and invoiced to dealer and it is the responsibility of the dealer to pay these invoices.

Please note that Ekornes attempts to catch all ordering mistakes, either by dealer or Ekornes personnel but human error does happen. Please insure that a person is assigned to review all order confirmations for accuracy.

### **Freight Damage:**

If there are visible signs of freight damage, please do not refuse the shipment. Please sign the shipping documents, "Subject to Inspection". Notify Ekornes immediately.

### **Claims:**

Dealer is responsible for claims and services for their consumers. Any claims issues coming from a consumer should be directed towards the selling dealer. Ekornes will not handle claims coming directly from consumers. Only in cases where the dealer no longer exists will a consumer claim be handled directly by Ekornes.

Ekornes warranty covers the cost and shipping of replacement parts. Ekornes is not responsible for any other costs incurred while repairing the product, including but not limited to service/repair damages.

### **Warranty:**

10 Year - Stressless reclining mechanism, includes the friction glide and knob assembly, the side bar, and the plus assembly.  
5 Year - Wooden laminate base for chair and ottoman, includes swivel ring on chair.  
1 Year - On leather upholstery or fabric, including stitching and zippered assemblies.

This warranty only protects you when you purchase an Ekornes product from one of its authorized retailers.

This warranty only applies when you have purchased Ekornes furniture for your own normal indoor use. This warranty does not cover floor samples or products designated "AS IS" at the time of purchase.

### **Cancellations and Changes:**

72 hours after the Order Confirmation has been issued by Ekornes, the order will be locked and cannot be changed by the dealer.